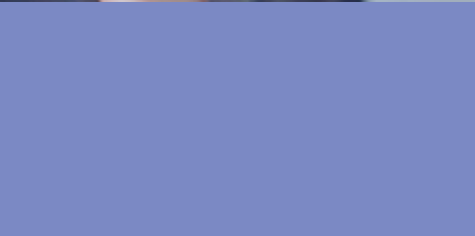


DIFFERENCE
MAKERS



2023 Annual Report

UNITED WAY OF HANCOCK COUNTY

Measurably improving people's lives

A Letter from our CEO

Angela DeBoskey



"Hope is a start. But hope needs action to win victories."

The pages of this Annual Report outline some of the things we are most proud of as an organization. They tell celebratory statistics of the ways we are achieving our mission of "Measurably improving people's lives in Hancock County." They detail the transformative power of volunteerism and the generosity of the local corporations, employees and individual donors who helped us reach our campaign goal of \$2 million. And they highlight an organization that is scrappy with its resources and a staff that is dedicated to driving our mission forward.

But all these actions, successes and impact exist because, at our core, we know that people need hope.

When a working mom has to choose between buying food for her family or taking her prescribed medications, she needs hope for a healthier, more sustainable solution. We know that families are struggling with rising grocery prices and the end to emergency Supplemental Nutrition Assistance Program (SNAP) benefits, so we were strategic in allocating hundreds of thousands of dollars in 2023 to programs working to fight hunger. This includes a variety of robust food distribution programs and our continued collaboration to bring SNAP payments to the local farmers' market.

When an individual finds himself suddenly unemployed, he needs hope that someone can help provide the essentials until he can earn his next paycheck. Our Financial Stability Initiative works to remove any barriers a person might have in obtaining and maintaining steady employment, such as transportation. Our free tax preparation service returns over \$1 million in tax refunds and earned income credits for hard-working families across Hancock County.

When school is unexpectedly canceled, parents need hope that their children can be taken to a quality babysitter or daycare center so they don't have to call off work for the day. We were proud to collaborate on the new \$1 million child development center being built in McComb, and we continue to participate in countywide efforts to implement more childcare solutions.

Hope like this is critical to an individual or family's health and overall happiness. And it is made possible by the Difference Makers who invest in their community to help 1 in 4 people.

Thank you to everyone who chooses to invest in hope. You are fueling our work and our hearts, and exemplifying what it means to LIVE UNITED.

All the best,

Angela DeBoskey, CEO

Comments from Board Chair

John Motter



As I look back over the 68th year of United Way of Hancock County, I am truly humbled by the many ways we have positively impacted the

lives of those in our community. It feels good to know that through our efforts — and with the steadfast support of hundreds of local businesses, community leaders and individual donors — 1 in 4 people are getting the vital help they need.

Though the community's needs have evolved over the years, I am proud to report that the priorities that led to the United Way's formation back in 1955 remain. We are an organization that exists for the sole purpose of helping our friends and neighbors.

How we get to this impact has also changed in dramatic ways over the years. Amid a shifting philanthropic environment, the United Way has put a renewed emphasis on organizational stabilization, transparency and strong relationships. We have embraced changes in the charitable landscape as new generations of giving and serving emerge. This includes recruitment of the community's next batch of leaders through the development of a "shadow board"

for young professionals and the continued growth of our Board & Committee Service Program. Both are designed to match individuals' unique skills and talents with niche opportunities to serve local nonprofits while also launching them into leadership roles within our community.

We have also continued our focus on orienting our donors, business partners and fellow community members with the life-changing work of our partner agencies through our Difference Maker bus tours and the expansion of our volunteer center, Volunteers United. This center has continued to grow and expand in unprecedented ways, with an incredible 12,500 volunteer hours logged in 2023.

At the center of all that we do is an unwavering commitment to driving our community forward. As board chair, I can assure you that United Way of Hancock County has stayed true to its roots and keeps its focus on one fundamental mission: To measurably improve people's lives in Hancock County.

We are harnessing this moment's positive momentum to serve the whole community. That means taking a strategic approach to helping all residents in the areas of Championing Children's Success, Fighting Hunger, Promoting Safety and Health, Supporting Safe Housing and Fostering Financial Stability. That's what it means to LIVE UNITED.

Board of Directors

John Motter

Board Chair
Motter Farms

Blair Lane

Board Chair Elect
Huntington National Bank

Chad Doll

Past Board Chair
National Lime & Stone Co.

Brian Kreinbrink

Treasurer
Marathon Petroleum Corp.

Larry Staley

Secretary
Retired

Andrea Kramer

Campaign Committee Chair
City Apparel + Merch

Maria Sellers

Volunteer Committee Chair
Independent

Beth Duron

Grant Review Committee Chair
Marathon Petroleum Corp.

Chett Wohlgamuth

Whirlpool Corp.

Kelly Wohlgamuth

Findlay City Schools

Kirby Overton

University of Findlay

Lizzy Essinger

Hancock Regional Planning

Karen Goodwin

GSW Manufacturing, Inc.

Mark Kreinbrink

Cooper/Goodyear Tire & Rubber Co.

Randall Galbraith

Hancock County Job & Family Services

The Honorable Stephanie Bishop

Findlay Municipal Court

Will Hinks

Marathon Petroleum Corp.

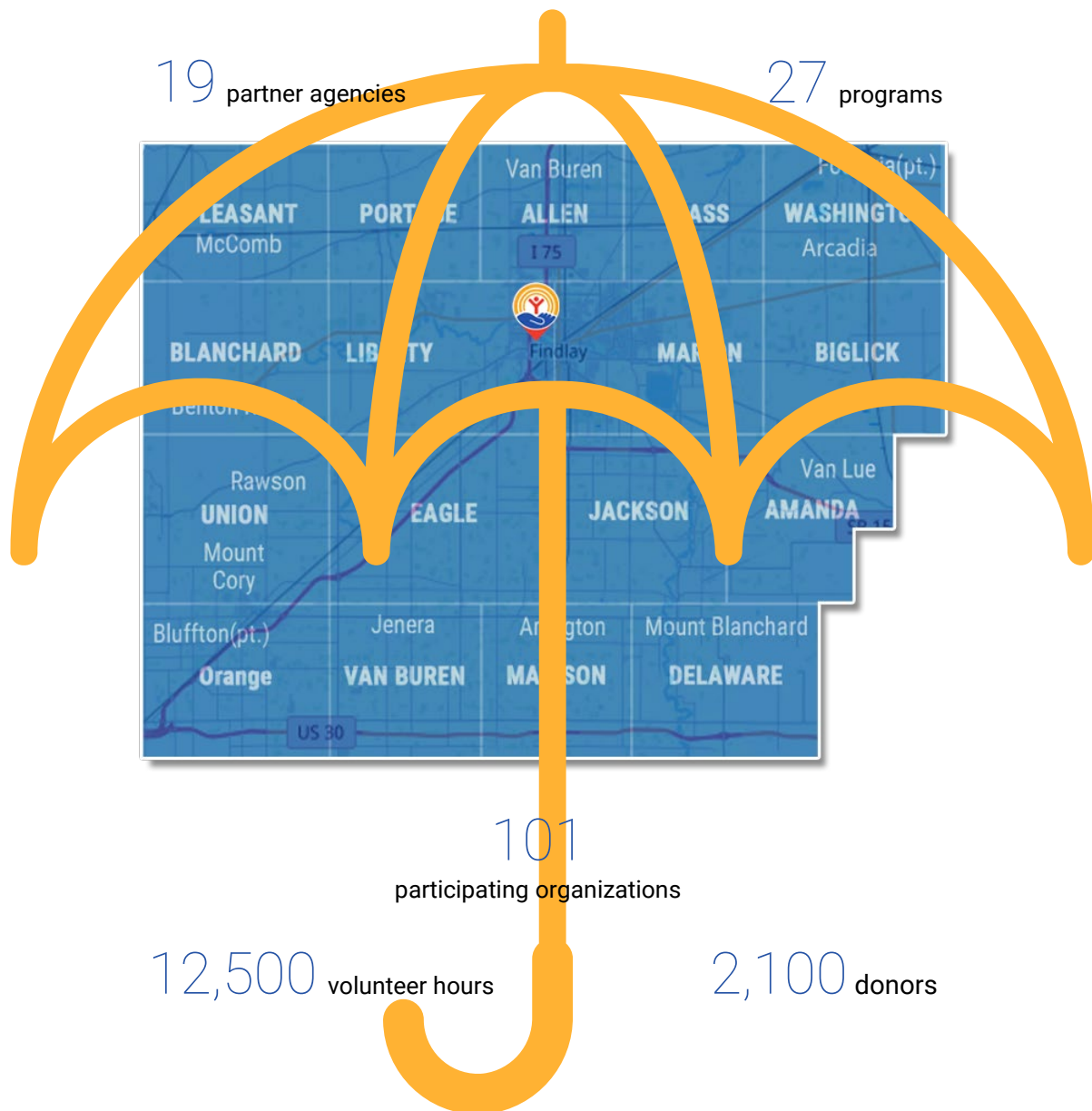
Jack Winans

We Serve. Coffee

United Way of Hancock County is an umbrella organization helping **1 in 4** people by Championing Children's Success, Fighting Hunger, Promoting Safety & Health, Supporting Safe Housing & Fostering Financial Stability.

\$2 million

pledged in 2023 for 2024 disbursement



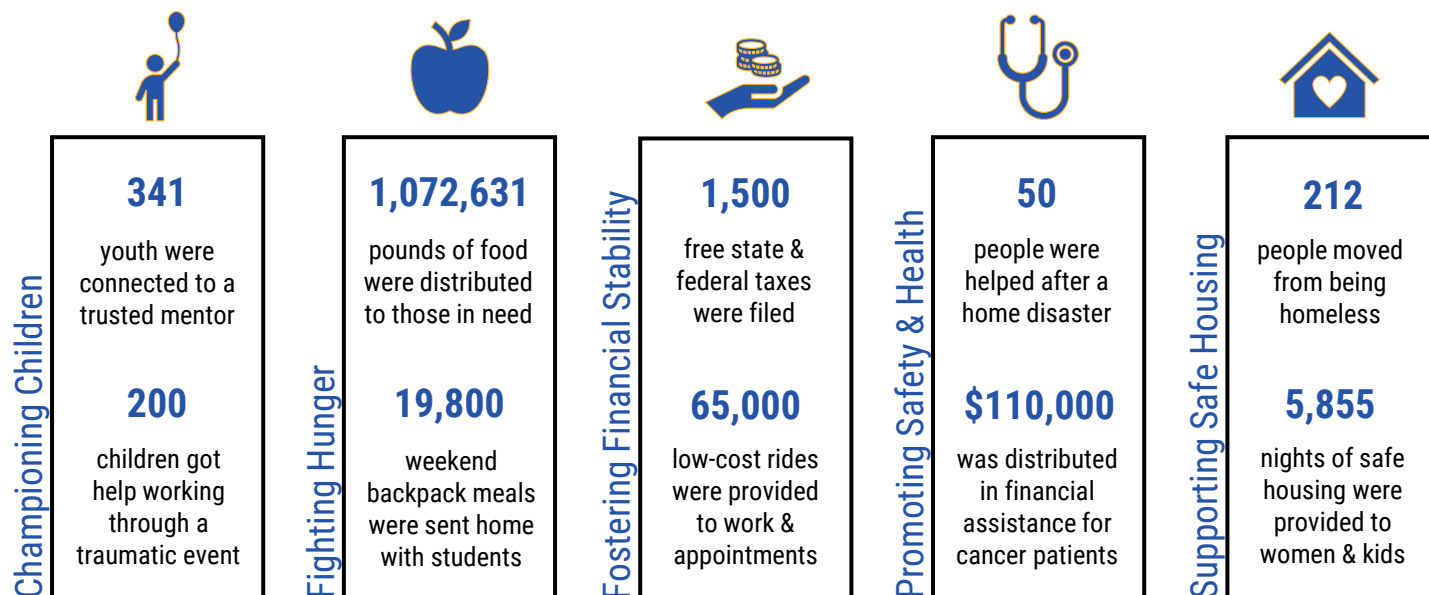
Mission:

To measurably improve the lives of vulnerable children, families and individuals in Hancock County

IMPROVING LIVES THROUGH IMPACT

DIFFERENCE MAKERS

2023 Impact Snapshot



These are just a few highlights of our 2023 impact. For more, visit www.uwhancock.org.

2023 Partner Agencies and Programs

American Red Cross of North Central Ohio
Disaster Services

Boy Scouts of America Black Swamp Council
Scouting

Cancer Patient Services
Direct Patient Services

CASA/GAL of Hancock County
Child Advocate Program

Center for Civic Engagement

Center for Safe & Healthy Children
Forensic Interview Program

Challenged Champions Equestrian Center
Equine-Assisted Therapy

Children's Mentoring Connection
Mentoring At-Risk Youth

Christian Clearing House
Food Vouchers

Findlay City Schools
Pre-kindergarten Scholarships

Findlay Family YMCA
Feed-A-Child Program

Free Tax Preparation
UWHC's Volunteer Income Tax Assistance (VITA) program

Girl Scouts of Western Ohio
Scouting

Halt Hunger Initiative

Hancock County Educational Service Center
Pre-kindergarten Scholarships

HHWP Community Action Commission
Hancock Area Transportation Services (HATS)

Hope House
Independence Program
Hope House Shelter

Open Arms
Adult Victim Services
Child Victim Services

Raise the Bar
Career Exploration

Salvation Army
Emergency Food Pantry
Summer Enrichment

Volunteers United
UWHC's Volunteer Center

West Ohio Food Bank
Food Distribution

Vulnerable Children Initiative

Free Tax Service Makes \$1 Million Impact

A son took his elderly mother, Judith, to get her taxes done at a walk-in commercial tax preparer's office in Findlay. The tax professional told Judith she could expect a return of about \$1,000. Upon cashing out, however, Judith was told that she would be getting just \$500 deposited into her account. The other \$500 would be the fee for the tax preparation.

The two left the tax office and went to the Findlay-Hancock County Public Library, where they remembered having seen signs for our free tax preparation service, called VITA (Volunteer Income Tax Assistance). VITA volunteers took them in as a walk-in appointment and prepared and electronically filed Judith's taxes for free, allowing her to receive her full return.

Stories like this are the very reason we revived and expanded the VITA program locally in 2023. We know that tax preparation services are costly, and that vulnerable people are counting on the return they worked hard for all year to help jumpstart their savings, pay down debt or cover a major expense.



VITA volunteers advise their clients during their free tax appointments

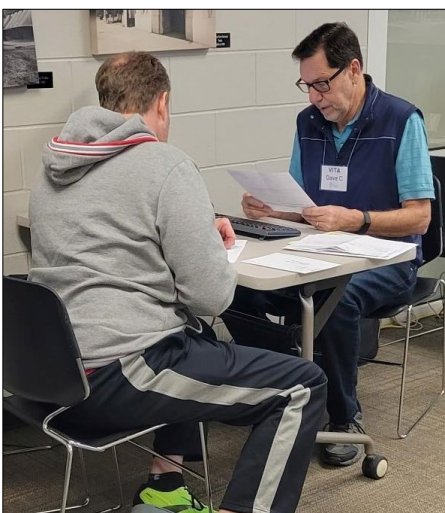
We're proud to say that in 2023 alone, nearly 1,500 state and federal returns were filed for Hancock County residents through the free tax preparation service, with over \$1 million returned to the local economy through tax refunds and earned income credits.

This impact is achieved by the oversight and organization of United Way's staff, along with a team of trained volunteers like Cindy who donate their time and talents to assist their fellow community members. Cindy called our office to schedule her VITA appointment and commented on how grateful she was to take advantage of this free service. After learning more about how the program is entirely volunteer led, this retiree was in our office the very next day completing the necessary training to become a volunteer greeter.

Empowering families & individuals of all ages

United Way's free tax service represents a longstanding commitment to helping individuals and families meet basic needs and build assets as they continue to achieve long-term financial independence. It's part of our Financial Stability Initiative, which fights to put every person in our community on a path toward financial empowerment.

This initiative begins with access to childcare and low-cost transportation, workforce development programs, technology and personal economics training, mentoring, fair housing opportunities and strong community partnerships. It ends with breaking the generational cycle of poverty and financial strife.



‘Making a Difference by Serving Others’

Volunteers United celebrated remarkable impact to the community in 2023, with increases in individual and group volunteerism, exciting momentum in new monthly opportunities, and the continued success of Days of Caring. Annual volunteer numbers rose from about 10,000 hours in 2022 to 12,500 in 2023. Based on the Independent Sector’s value of a volunteer hour of \$31.80, this is a value to the community of nearly \$400,000. The number of groups matched for volunteering opportunities also continues to rise, up from 10 in 2021 to 43 groups in 2023, a remarkable jump.



The UWHC Volunteer Ambassadors are regular fixtures at Volunteer Connections events

New programming

We rolled out a new program called Volunteer Connections — “Making a difference by building friendships and serving others.” In tandem, members of the UWHC Volunteer Committee were given the

opportunity to serve as Volunteer Ambassadors — volunteer leaders who have a name tag, help plan the events, host them, and are prepared to speak our message. Volunteer Connections offers entry points to suit a volunteer’s desired involvement level, whether they want to serve for the first time, enjoy finding connection each month, or want to lead.

We hosted 10 events last year, three of which were family oriented as a response to community interest. The family events were: Creating fruit-filled Easter baskets for Mobile Meals recipients, assisting to fill backpacks for Stuff the Bus, and pumpkin decorating and walking with our float in the Findlay Halloween Parade.

Volunteer Connections has gained exciting momentum and logged 337 hours of service throughout the year.

A returning favorite

More than 1,000 people volunteered for Days of Caring in 2023, and we welcomed the first-time participation of several new companies. Days of Caring is a biannual, multi-day service event where UWHC matches teams of volunteers to help local nonprofit agencies and other social service-based organizations. Days of Caring’s value to the community was about \$134,000.



Volunteers spread mulch at a park during Days of Caring

Looking for more detailed information about local volunteer opportunities? Explore how you can help at liveunitedhancockcounty.org/volunteersunited.

Campaign Reaches \$2M Goal



Volunteers serve samples during the Downtown Chocolate Walk

We did it! Our Campaign goal for 2023 was \$2 million and we made it!

Amid a difficult giving climate, our campaigns have been growing over the past few years. For such an accomplishment, we are thankful to the community members who support our work. These Difference Makers — whether they are running a workplace campaign, committing to corporate gifts and sponsorships, hosting fundraising events or making individual contributions — all play a key role in improving quality of life in our community.

Our inaugural Downtown Chocolate Tour — much like our signature

Downtown Restaurant Tour but more sweetly focused — saw participants exploring Findlay's retailers and restaurants while raising awareness and funds for vulnerable children. The Chocolate Tour received rave reviews, but we would be remiss not to highlight our Campaign Kickoff Kickball Tournament. This fan favorite combines an electric night of nostalgia and fun as competitive spirit runs high for the coveted trophy.

Thanks to all who supported our mission of measurably improving people's lives not just through your donations, but through your voices and time as well.



Whirlpool's team wins the Campaign Kickoff Kickball Tournament

Campaign Cabinet

Andrea Kramer

Campaign Chair
City Apparel + Merch

Michael Steeb

Rich Kramer

Corporate Division Chairs
City Apparel + Merch
City Uniforms & Linen

John LaRiche

Chuck Baker

Commercial Division Chairs
LaRiche Chevrolet/Cadillac

Heather Ward

Kelly Wohlgamuth

Education Division Chairs
University of Findlay
Findlay City Schools

Amy Barnhisel

Susan Bunn

F.I.R.E. Division Chairs
Citizens National Bank

Myron Lewis

Health Division Chair
Blanchard Valley Health System

Karen Worthington

Mercantile Division Chair
river + road

Sean Abbott

Professional Division Chair
Hackenberg, Feighner, Bishop
& Werth, LLC

Rob Martin

Kathy Launder

Public Division Chairs
City of Findlay

Andrew Ritz

Jennifer Lysaght

Retiree/Independent Division Chairs
BVHS Pediatrics Retiree
Personal Trainer Retiree

Katie Kramer

Rural Division Chair
Hurdwell

Madison Tolsma

Youth Division Chair
Marathon Petroleum Corp.

Participating Campaign Companies

We appreciate the following companies that ran a 2023 campaign.
You and each individual donor are true **Difference Makers!**

AAA Findlay Automobile Club
AEP Ohio
American Red Cross – North
Central Ohio Chapter
Arlington Local Schools
BMO Harris Bank
Ball Corp. Metal Beverage
Container Group
Beck Plumbing, Heating & Air
Conditioning
Beerco Distributing Center
Best Buy
Bigelow Glass
Blanchard Valley Health System
Blanchard Valley Medical
Associates
Boy Scouts of America Black
Swamp Area Council
Bridgestone APM Co.
CASA/GAL of Hancock County
Cancer Patient Services
Car Specialties Paint & Body Shop
Center for Safe & Healthy Children
Challenged Champions Equestrian
Center
Chase Bank
Children's Mentoring Connection
of Hancock County
Christian Clearing House
Citizens National Bank
City Apparel + Merch
City of Findlay
City Uniforms & Linen
CliftonLarsenAllen
Cooper Tire & Rubber Co. and
Goodyear Tire & Rubber Co.
Cornerstone Consulting
Cory-Rawson Schools

Danberry Realtors
Eastman & Smith Ltd.
Edward Jones – Financial
Advisor: Eric Morman
Eli Lilly & Co.
Family Foot & Ankle Associates
Fifth Third Bank
Findlay City Schools
Findlay Dental Group
Findlay Family YMCA
Findlay-Hancock County Alliance
Findlay Publishing Co.
First National Bank
Freudenberg-NOK
Garlock Brothers Construction
Great Lakes Toyota-Subaru
GSW Manufacturing, Inc.
Girl Scouts of Western Ohio
HHWP Community Action
Commission
Hackenberg, Feighner, Bishop &
Werth LLC
Hancock County Educational
Service Center
Hancock County Employees
Hancock County Job & Family
Services
Heck Rentals
Hiegel Insurance Co.
Hope House
Huntington National Bank
Journey Salon & Day Spa
Keller Alge Insurance
Knueven, Schroeder & Co.
Kroger
LaRiche Chevrolet/Cadillac
Legacy Farmers Cooperative
Marathon Petroleum Corp.

Marshall & Melhorn, LLC
McComb Family Dentistry
McComb Schools
Meijer
National Lime & Stone Co.
Ohio Automotive Supply Co.
Ohio Logistics
Ohio Peterbilt/International Fuel
Systems/Ohio CAT
Old Fort Banking Co.
Open Arms
Premier Bank
RCM Architects
Resolute Wealth Advisor
Ridge & Co. CPAs
river + road
Rotary Club of Findlay – noon
Rowmark, LLC
Salvation Army
Simona-PMC
Sink's Flower Shop & Greenhouse
State Bank
State Farm Insurance – Putman
Tall Timbers Industrial Park
TH Plastics
The Union Bank Co.
Toledo Classic, Inc.
UIS Insurance & Investments
United Way of Hancock County
University of Findlay
Valgroup USA
Van Buren United Methodist
Church
Vanlue Local School
Waterford Bank
West Ohio Food Bank
Whirlpool Corp.
Whitman Title Security
Wingate Body Shop

IMPROVING LIVES THROUGH SERVICE

DIFFERENCE MAKERS

Special Support

Thank you for your corporate gifts, sponsorships & in-kind donations

AEP Ohio
Ball Corp. Metal Beverage
Container Group
Beck Plumbing, Heating & Air
Conditioning
Beerco Distributing Center
Bigelow Glass
Blanchard Valley Health System
Bridgestone APM Co.
Car Specialties Paint & Body Shop
Citizens National Bank
City Apparel + Merch
City of Findlay
City Mission
Cooper Tire & Rubber Co. and
Goodyear Tire & Rubber Co.
Dixie Girl Truck
Eastman & Smith Ltd.
Family Foot & Ankle Associates
Fifth Third Bank
Findlay Publishing Co.
Findlay-Hancock County Alliance
First National Bank
Freudenberg-NOK

Garlock Brothers Construction
Great Lakes Toyota-Subaru
GSW Manufacturing, Inc.
Hancock County Convention &
Visitors Bureau
Hancock Public Health
Hearthside Food Solutions
Huntington National Bank
Joe Sadowski
Jonny Burritos
Journey Salon & Day Spa
Kan Du Studios
Keller Alge Insurance
Kneeven, Schroeder & Co.
Kramer Enterprises
LaRiche Chevrolet/Cadillac
Legacy Farmers Cooperative
MacDonald Supply
Marathon Petroleum Corp.
Maybe Cheese Born With It
McComb Family Dentistry
Moore Than Just BBQ
National Lime & Stone Co.
Not Your Mama's Grilled Cheese

Ohio Automotive Supply Co.
Ohio Logistics
Ohio Peterbilt/International Fuel
Systems/Ohio CAT
Old Fort Banking Co.
Premier Bank
Quality PT Physical Therapy
Revive Salon & Day Spa
river + road
Robsagna Wood-Fired Lasagna,
Pizza, and More!
Rowmark, LLC
Simona-PMC
State Bank
Tall Timbers Industrial Park
TH Plastics
The Wailing Onion
Valgroup USA
Van Buren United Methodist
Church
West Ohio Food Bank
Whirlpool Corp.
Wingate Body Shop

2023 Staff Members



Angela DeBoskey,
Chief Executive Officer
angela.deboskey@uw Hancock.org



Kelley McClurkin,
Resource Development Director
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Kaleb Brown,
Community Impact Manager
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Bridgit Phillips,
Information Manager
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Brenna Griteman,
Communications Specialist
marketing@uw Hancock.org



Sarah Mayle,
Volunteer Director
sarah.mayle@uw Hancock.org



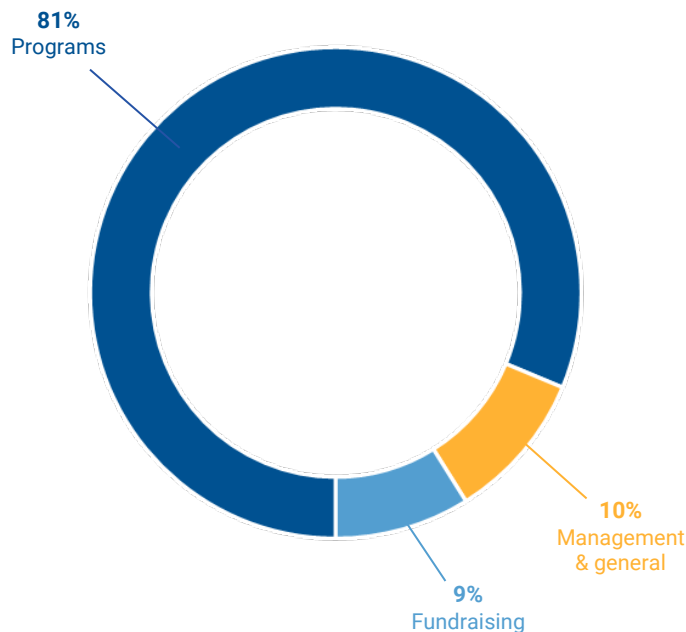
Nathan Campbell,
Database Analyst
nathan.campbell@uw Hancock.org

Financial Reporting

UNITED WAY OF HANCOCK COUNTY CONDENSED STATEMENT OF FINANCIAL POSITION			UNITED WAY OF HANCOCK COUNTY CONDENSED STATEMENT OF ACTIVITIES		
As of 12/31/2023 – preaudit			For the year ended 12/31/2023 – preaudit		
Assets			Revenue and Support		
Cash and Cash Equivalents	\$1,620,074.85		2021 and 2022 Campaign Pledges	\$1,202,837.35	
Pledges Receivable	\$945,774.65		Less Donor Designations	-\$67,593.06	
Accounts Receivable	\$282,171.75		Crisis Relief and Non-Campaign Support	\$0.00	
Property & Equipment	\$30,602.24		Fundraisers and Events	\$542,587.57	
Investment Assets	\$573,409.77		Investment Income	\$10,787.91	
Total Assets	\$3,452,033.26		Other Revenue	\$15,606.77	
			Total Revenue	\$1,704,226.54	
Liabilities			Expenses		
Grants Payable	\$208,264.68		Program Service	\$1,381,383.51	
Donor Designations Payable	\$57,886.91		Fundraising	\$151,049.81	
2023 Campaign Collections	\$850,082.38		United Way Worldwide Dues	\$15,570.28	
2023 Campaign Pledges Remaining	\$802,548.54		Management and General	\$167,029.45	
Funds Held for Others	\$9,060.03		Total Expenses	\$1,715,033.05	
Total Liabilities	\$1,927,842.54				
Net Assets					
Total Net Assets	\$1,327,331.29				
Total Liabilities and Net Assets	\$3,452,033.26				

An independent audit of UWHC is conducted annually. Complete audited financial statements are available at our office.

2023 Consolidated Expenses



Program expenses: Includes program grants and multi-year funding awarded to partner agencies through the grant application process; community assessment; program service; disaster relief/rapid response; service expenses for youth and volunteerism; and fiscal agent representation.

Fundraising expenses: Includes fundraising efforts for UWHC Annual Campaign and special events.

Management & general expenses: Includes United Way Worldwide dues; along with finance, legal, IT and general operations that support business functions.

BECOME A DIFFERENCE MAKER.





Help us get the word out!


Please share how YOU plan to invest in & transform our community with United Way of Hancock County.

#LIVEUNITED

 facebook.com/unitedwayofhancockcounty

 instagram.com/uwhcliveunited

 linkedin.com/company/united-way-of-hancock-county

 youtube.com/user/uwhancock



United Way of Hancock County

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